



SPECIFIED AIR NATIONAL ACCOUNTS

Our well-known brands provide energy efficiency, comfort, innovation and integration.



ADDISON

100% Dedicated Outdoor Air Systems

Addison manufactures cooling, heating and dehumidification equipment for medical facilities, educational spaces, and the hospitality market. Addison is well known for 100% Dedicated Outdoor Air Units, such as the patent-pending Linear Capacity™ featuring Active Coil Exposure™ technology. Linear Capacity™ simultaneously delivers breakthrough performance, energy efficiency and indoor air quality.

ROBERTS GORDON INFRARED HEATING

Infrared Heating Systems

Roberts-Gordon manufactures infrared heaters for aircraft hangars, warehouse facilities, distribution centers, and auto body repair shops. Roberts-Gordon has been a leader in the infrared industry since the early 1960s. Recent innovations include the industry's highest infrared efficiency system.



Rapid Engineering LLC

Indirect and Direct-Fired Air Handlers

Rapid Engineering, LLC manufactures several HVAC systems ranging in size from 1,000 to 150,000 CFM, that provide both direct and indirect fired capabilities to meet commercial and industrial heating, cooling and ventilation requirements. These units are installed, in a wide range of buildings including factories, distribution centers, warehouses, logistics hubs, aircraft hangars, vehicle repair facilities and more. In addition to providing heat, these air handlers also control building temperature and pressurization.

Weather-Rite



Indirect and Direct-Fired Air Handlers

Weather-Rite manufactures premium, industrial grade building solutions including direct- and indirect-fired air handlers. Industrial grade units offer higher CFM capacities than many commercial grade units can provide, allowing a wider range of capability and more design flexibility for the demands of larger facilities.



VIRTUAL WALL

Customization, Optimization and Integration made simple

VIRTUAL WALL® is a solution for managing your facility by integrating HVAC systems into a single access point. A building management system for total control of a facility's HVAC system, VIRTUAL WALL® provides the ultimate in energy efficiency for large, open spaces by combining best-in-class HVAC technologies.



BANANZA®

Direct-Fired Air Handlers for Vehicle Finishing

Banza manufactures direct-fired, make-up air handlers for paint booth applications.



Phoenix AIR SYSTEMS™

Hygienic Air Handlers

Phoenix Air Systems manufactures hygienic air handlers and penthouse refrigeration units for food processing facilities. Phoenix Air Systems focuses on providing clean air to meet strict FDA and USDA room condition requirements.

Benefits of Becoming a National Accounts Customer



Expertise:

Our team has a deep understanding of the design and application of customized products.



Access to energy efficient, integrated, cutting edge innovations:

Breakthrough performance from our best-in-class technologies, such as:

- ADDISON® Patent-Pending Linear Capacity featuring Active Coil Exposure™
- ROBERTS GORDON® CORAYVAC® infrared heating system with the highest infrared efficiency in the industry
- RAPID® or WEATHER-RITE™ Direct-fired, make-up air handlers
- VIRTUAL WALL® System



Customer-focused, personal approach before, during and after the sale:

Contact the factory directly for your equipment needs. Your dedicated National Accounts team member will coordinate with the local representative and contractor so you can focus on managing your facilities.



Quick response:

Dealing direct with the factory means your request is handled right at the source. Precious time is saved by reducing steps in the buying process.



Transparent, competitive pricing:

Pricing coordination with the factory allows you to better control equipment, installation and operational costs, as well as ensure consistency across all locations.



Reduced replacement costs:

If you already have one of our brands, there are several cost effective, energy efficient options for upgrades or replacements. Oftentimes, components or accessories can be re-used, thereby reducing replacement costs.



Proven track record:

Several high profile, industry leading companies trust Specified Air Solutions' custom HVAC equipment.



SPECIFIED AIR® **NATIONAL ACCOUNTS**

Customized HVAC Solutions • High Performance Equipment
Innovative Technologies • Customer-Focused Approach

Learn more at www.SpecifiedAir.com